



REQUEST FOR PROPOSAL

2028 USA Gymnastics

Winter Classic Invitational

Feb. 23rd to Feb. 27th. or Mar. 1st to 5th 2028

Fallbrook Gymnastics is a gymnastics production company that produces approximately eight programs annually. The majority of the programs are locally hosted events and we place bids for State, Regional and National. The five - six premium programs that we bid on are hosted at outside venues . Each of these programs involves many disciplines within the sport of gymnastics and has special venue requirements. We have won 15 bids to host National Championships for USA Gymnastics and AAU Gymnastics.

We are looking to host an event for USA Gymnastics. This competition is very well attended with 1000 athletes and 2000 spectators.

KEY CONTACTS

Once site visits have been arranged, we will want to meet respective Sports Commission, CVB, Convention Center and Hotel contacts. Please contact Dean & Debbie Capelotti.

Fallbrook Gymnastics
Dean & Debbie Capelotti
45380 Via Jaca
Temecula, CA 92592
760-805-0682
Dean.fallbrook.gymnastics@gmail.com

PROJECTED TIMELINE

- Proposal/availability for 2028 submitted to Dean & Debbie Capelotti by October 15th 2026.
- This is a competitive bid with multiple bidders.
- This is a bid process USA Gymnastics will make the decision.
- Fallbrook Gymnastics will sign the Venue contract.
- J Team Management will sign the hotel contract.

PROGRAM INFORMATION

Room Block:

There is a possibility that competition may start on Thursday evening if we are in a sold out situation. (Wednesday – Monday pattern).

	Wed	Thurs	Fri	Sat	Sun	Mon
STAFF discounted rooms	10	20	20	20	20	5
Suites/ Upgraded	2	2	2	2	2	2
Guest Rooms	40	100	150	150	40	5
Total	52	122	172	172	62	12

*Total # of room nights: 580

There will be a need for 2 comp suites that can be used for event hospitality and staff meeting area. We will provide a more specific suite request after we review the inventory submitted.

In addition, group is seeking a \$20 per room per night rebate to help offset Ancillary Program Operating Costs.

PREFERRED REQUIREMENTS

Please indicate if the convention center / headquarter hotel can accommodate each item of the preferred criteria.

Room Pricing	Please give us your best walk away price.
Multiple Hotels?	One Preferred <i>If multiple, must be within short walk or transportation must be provided.</i>
Competition Spectator Seating	Theater style: 500+ attendees per event area
Competition Venue Size	One spaces (45,000 sq ft or larger) · Ceiling Height: 30 ft or higher · Ballroom Space or Exhibit Hall <i>NOTE: If a convention center is needed. Please provide options to waive rental costs.</i>
Awards space	<i>1 Awards Areas(5000sq ft) with small riser stage 12'x24', with sound for announcer, three 6' awards tables and seating for 350.</i>
Parking	Please list parking costs for attendees and number of parking spaces
Airports	Please list nearest airports and distance to venue.
Loading Dock	Please give load In details
Union Status	Non-Union venue is preferred. Please provide information on any required union labor.

Catering Requirements

- Historical F&B Spend- Group: \$5,000
- Most of the F&B spend is in cash concessions during the program.

Tentative Agenda/ Space Grid

Wednesday	
7:00 a.m.- 11:00 p.m.	Equipment Set Up
Thursday	
8:00 a.m.- 9:30 p.m.	Competition Begins
	Awards after each session
Friday	
8:00 a.m.- 9:30 p.m.	Competition Begins
	Awards after each session
Saturday	
8:00 a.m.- 9:30 p.m.	Competition Begins
	Awards after each session
Sunday	
8:00 a.m.- 9:30 p.m.	Competition Begins
	Awards after each session

Exhibit Space Usage Times

Move-In: Wednesday (7:00am)
Competition: Thursday (8:00 a.m.) - Sunday (930 p.m.)
Move-Out: Sunday (9:30 p.m.) - Sunday by Midnight.

GROUP HISTORY INFORMATION

ATTRITION

We are looking for flexible attrition.

SUBMISSION INSTRUCTIONS

Please submit information on convention center and participating hotels by October 15th 2026.

Convention Centers: Please provide availability for 2028 dates. List the amount of function space available to group, along with pricing for the space. Is this available as a first option?

Participating Hotels: Please submit maximum room block available along with rates and availability of meeting space. Please list if the rooms are first option.

Concessions

- 1) One comp room per 40 sold cumulative.
- 2) Double Meeting Planner points.
- 3) Five complimentary water stations.
- 4) Complimentary standard power for event.
- 5) Two large complimentary suites for office & hospitality Wednesday through Tuesday.
- 6) Complimentary parking for staff & officials (approximately 20 cars).
- 7) VIP check in for staff & officials (approximately 40 rooms).
- 8) Same rate through quad occupancy.
- 9) Rate protected(Hotel agrees not to offer lower rates over event dates).
- 10) Complimentary ice for EMT.
- 11) Complimentary receiving & storage for 30 boxes.
- 12) Complimentary tables and chairs for Vendors. We expect 6 Vendors.
- 13) 70% of the block needs to be rooms with 2 beds, or provide complimentary roll aways.
- 14) Our staff will be setting up our Gymnastics equipment which is usually 2 semi trucks.
- 15) Six tables total for our 2 hospitality suites.
- 16) We need 500 chairs or bleachers in each (2) competition venues. Elevated style seating preferred.
- 17) We need 350 chairs or bleachers for three awards venues.
- 18) We will need 1: 12' x24' riser stages in the awards venue.
- 19) We will need 30 6' tables in the competition venue, awards venue & vendor area and.
- 20) We will need two 24'x8' risers for officials.
- 20) Registration booth with a storage area. Wednesday- Monday.
- 21) 50% discount 20 staff rooms per night.
- 22) \$20.00 per room night rebate

Please list any fees, taxes and union requirements that your facility has.

Please list any services we are required to hire through the venue as we would like to use our own staff as much as possible.